

A celebratory scene featuring two champagne flutes filled with bubbly champagne, a bottle of champagne in the background, and gold and silver confetti scattered on a light-colored wooden surface. The text "Monthly Recognition" is overlaid in a large, bold, gold serif font, with "January 2024" in a smaller, gold serif font below it.

# Monthly Recognition

January 2024

# FAST START

Rockstar | FS 1000 | FS 1500 | FS 2000



# Fast Start Rockstars



**Michelle Campbell**

**Katie Caperna**

**John Carpenter**

**Albert E Cook Jr.**

**Jena Dennis**

**Janet Fastuca**

**Alison Fladwood**

**Linda Gholdoian**

**Stephanie Minor**

**Katrina Nichols**

**Lori Rice**

**Alinda Saints**

**Jennifer Williams**



# Fast Start 1000

The background of the image shows two champagne flutes filled with bubbly champagne, placed on a light-colored wooden surface. The surface is scattered with gold and silver confetti. In the background, a champagne bottle with a white label is visible, slightly out of focus.

**Michaellean Bauserman**

**Katie Caperna**

**Jena Dennis**

**Janet Fastuca**

**Linda Gholdoian**

**Stephanie Minor**

# Fast Start 2000

The image features two champagne flutes filled with bubbly champagne, positioned on a light-colored wooden surface. The flutes are the central focus, with the liquid inside showing fine bubbles. In the background, a champagne bottle with a white label is partially visible, slightly out of focus. The wooden surface is scattered with small, square pieces of gold and silver confetti, adding a festive touch. The overall lighting is soft and warm, creating a celebratory atmosphere.

Melinda Bishop

# Rings Closed

A celebratory scene featuring two champagne flutes filled with bubbly champagne, set on a light-colored wooden surface scattered with gold and silver confetti. A champagne bottle is visible in the background, slightly out of focus.

Jena Dennis  
Veronia Alvarez



# Mentors of Rockstars



Amy Ebberts  
Sally Edgerly  
Judy Filler  
Jenna Flynn (2)  
Dana Forsyth  
Dee Dee McGuire  
Kathy Nelson  
Jenny Niemiec  
Remy Tesser (2)  
Amy White  
Ashley Whittle

# FAST START Title Promotions

January 2024





**Lead Cause Entrepreneur**

**Ashley Whittle**



# Title Promotions

January 2024



**Lead Cause Entrepreneur**

**Ashley Grausam  
Amy White**







**Senior Cause Entrepreneur**

**Kathy Nelson  
Jenny Niemiec**

# Top 10 Charity of Choice

January 2024



# Top 10 Charity of Choice



1. **Jasmine Rinehart | Journey with Equus**
2. **Aimee Giammarella | Saving All Paws North Jersey Inc**
3. **Susanne Yesse | Elev8hope**
4. **Crystal March | The Tiger Lily Foundation Inc**
5. **Sara Garden | Marc Lustgarten Pancreatic Cancer Foundation**
6. **Azalea Moore | The Junior League Of Northern Virginia Inc**
7. **Jane Eastham | Frankie And Andy's Place Inc**
8. **Jenna Flynn | Insulin For Life Usa Inc**
9. **Meghan Lundeen | St Jude Children's Research Hospital Inc**
10. **Laura Demetriou | Safe Harbor**



# Top Wine Club Subscriptions

January 2024



# 4 New Wine Club Subscriptions



Jena Dennis

Kristen Dixon

Jill Hanson

Jane Schoonover

# 5 New Wine Club Subscriptions



Melinda Bishop

Jenna Flynn

Lisa Herbert

Toni Howard

Meghan Lundeen



# 6 New Wine Club Subscriptions



Dana Forsyth  
Sara Garden  
Jackeline Vega

# 8 New Wine Club Subscriptions

Jes Landau



# 10 New Wine Club Subscriptions

Kaz Aylott





# Top in Gifting Revenue

January 2024



# Top in Gifting Revenue



Jill Hanson	\$9,788
Heidi Jacobi	\$3,315
Jacqui McMenamin	\$2,706
Laura Bomer	\$933
Christina DeBoer	\$888
Stephanie Drouant	\$874
Jennifer Claiborne	\$797
Sara Garden	\$708
Mia Vickers	\$708
Kendra Campbell	\$708
Darci Carlton	\$708

# Top PCV

January 2024





Allison Abramo  
Elizabeth Aifantis  
Judie Albertson  
Michelle Alexander  
Lanita Alonzo  
Erika Anderson  
Rose Arballo  
Antoinette Arellano  
Taretha Arkansas-Jones  
Stephanie Arnett  
Lucy Bagdonis  
Carol Baldensperger  
Samantha Ballard  
Ofelia Barber  
Maria Bardos

Erica Barnes  
Michaellean Bauserman  
Glenroy Belfon  
Stella Belgarde  
Scranton  
Marina Benitez  
Jessica Berg  
Jesse Berning  
Bobbi Billman  
Melinda Bishop  
Andria Black  
Rachel Bolyard  
Jeannie Boyle  
Dianne Braatz  
Ashley Braun  
Meghan Brenneman

Elyce Briones  
Carin Brizzi  
Emily Brockway  
Janelle Brooke  
Shayna Brooks  
Erica Browder  
Alicia Brown  
Karen Brown  
Amanda Burns  
Tracey Burt  
Barb Byers  
Amanda Caffrey  
Jennifer Calafati  
Bruce Caldwell  
Lorraine Calebrese

**20% Pay  
Raise  
Club**

Katie Caperna  
Denise Carder  
Catherine Carey  
Sarah Carlisle  
Sydney Carnes  
John Carpenter  
Rachel Carpenter  
Terri Carrick  
Tahverle Carroll  
Jason & Amy Carter  
Alina Cascante  
Aurora Cassidy  
Cindy Castellanos  
Natalie Castillo-Rubio  
Marie Castro

Rachel Centofanti  
Erin Chamberlain  
Julie Chariz Everett  
Jennifer Claiborne  
Alley Clemens  
Breana Clinton  
Samantha Cohen  
Jeri Colemon  
Linda Conway  
Sonja Cooke  
Traci Cox  
Patricia Crawford  
Kimberly Cronin  
Melissa Cross  
Paula Cross

Sara Cunningham  
Cathryne Czarnecki  
Katie Daly  
Benny D'Angelo  
Wendy Dawkins  
Christina DeBoer  
Jena Dennis  
Sandi Denniston  
Katie DeSanto  
Chelsea DiBerardino  
Meg DiDonna  
Tommy DiMisa  
Danielle Diniro  
Kristen Dixon  
Tracey Downs

**20% Pay  
Raise  
Club**

Liz Doyle  
Stephanie Drouant  
Jessica Dusoe  
Angela Dyer  
Heather Eason  
Elizabeth Eberle  
Amy Ehrmann  
Erin Eldredge  
Melissa Engaldo  
Laura English  
Janet Fastuca  
Lori Feltoon  
Marisa Ferrara  
Alison Fladwood  
Jocelyn Foust

Kirstin Franko  
Todd & Jessy Fraser  
Meghan Freeman  
Jaynean French  
Laura Friloux  
Dianne Fry-Bolton  
Liz Fusco  
Kim Gallucci  
Corrine Gangl  
Christa Garman  
Jess Gennusa  
Christy George  
Linda Gholdoian  
Manika Ghose  
Aimee Giammarella

Lesley Gillen  
Elizabeth Giustina  
Sarah Glynn  
Hannah Goedeke  
Zulmarie Gonzalez  
Liz Goodwill  
Stephanie Goodwin  
Cristin Goss  
Ashley Grausam  
Pam Graver  
Ruthie Grayson  
Cara Greek  
David Green  
Christy Groh  
Laureen Guerriero

**20% Pay  
Raise  
Club**



Dana Hanna  
Kristin Harma  
Rhonda Harvey  
Jen Hatmaker  
Leah Hawley  
Leigh Heckler  
Kerry Heneage  
Gloria Hessen  
Destiny Hobson  
Janet Hogle-Jenkins  
Erika Horstman  
Toni Howard  
Caroline Howells  
Robin Hoyt  
Brenda Hunt

Rachel Huston  
Summer Isenhour  
Erin Ishee  
Barry Jackson  
Elizabeth James  
Victoria Jaramillo  
Amy Johnson  
Sheila Johnson  
Wendy Kaiser  
Allison Kane  
Christy Keating  
Paul Keenum  
Cristine Key  
Michelle Kinzel  
Michelle Kloberdanz

Angela Kocks-Schmidt  
Brittany Korth  
Barb Kovacevich  
Kelsey Kuske  
Jenn Kutchinski  
Samantha LaRue  
Reese LaTorre  
Jody Leal  
Cassey Leatham  
Chelsea Lefever  
Chauna Lennon  
Amy Levine  
Wendy Lewis  
Kristen Lindeman  
Meghan Lomangino

**20% Pay  
Raise  
Club**

Amanda Long  
Melissa Lozada  
Cierra Lukers  
Meghan Lundeen  
Joy Malbrough  
Crystal March  
Joan Marlow Cullen  
Alethia Marshall  
Taisha Martinez  
Kristin Matero  
Judy Matheny  
Katherine McCoy  
Cori McGooden  
Karen McGovern Fortsch  
Dee Dee McGuire

Victoria McMullen  
Trisha McRoberts  
Carla Meinberg  
Karleen Melody  
Eileen Mercado Liceaga  
Ann Metzler  
Kathi Meyer  
Melissa Miller  
Nancy Miller  
Caryn Miller  
Stephanie Minor  
Lauren Minton  
Lisa Montgomery  
Tina Montone  
Julee Moore

Morgan Moran  
Michele Mordowanec  
Jennifer Moss  
Maria Mulvaney  
Jose Munguia  
Terri Murgitroyde  
Christy Musey  
Tara Nachtigall  
Kathy Nelson  
Michelle Newcomer  
Ruth Newell  
Katrina Nichols  
Karen Nishimura  
Kowanda Norwood  
Laura Olson

**20% Pay  
Raise  
Club**

Paul Owens  
Jessica Pajak  
Lisa Parla  
Corissa Pickney  
Lauren Pineda  
Laura Pinozzi  
Kim Platten  
Janet Polk  
Debra Poulin  
Michele Poulton  
Vanessa Price  
Tammy Prutch  
Aundi Ramirez  
Yolanda Reed  
Jocelyn Reeves

Shannon Rego  
Marilyn Michelle Reynolds  
Betty Rhoades  
Kathryn Rice  
Lori Rice  
Renee' Richardson  
Joni Richter  
Christine Rietz  
Jasmine Rinehart  
Trish Rivers  
Kara Rizzardi  
Crystal Roberson  
Kathy Roberson  
Shante Rollins  
Sarah Rosello

Cindi Ross-Bell  
Debbie Ruggles  
Lori Rupp  
Jami Ryba  
Shauna Samson  
Jaime Saracco  
Angela Satterlee  
Louise Sauer  
Karyn M Saxon  
Charla Schaefer  
Beth Scherer  
Kim Schorn  
Lorraine Schreyer  
Shelley Schultz  
Shaneen Scott

**20% Pay  
Raise  
Club**

Jennifer Scoufos  
Shaunda Serrano  
Patty Sertzoglou  
Susan Shannahan  
Tina Shannon  
Valerie Shaw  
Nikki Sherbourne  
Angela Sherer  
Porcia Silverberg  
Marissa Singh  
Amber Sizemore-Perez  
Jessica Slocum  
Sherri Smith  
Kathy Smith  
Janet Smith

Danielle Snedden  
Katie Sonnie Barton  
Kim Sporrer  
Cheryl St.Clair  
Windy Steiner  
Leah Stelzenmueller  
Kendra Stetson  
Debi Stevens  
Traci Strale  
Sara Strauch  
Carol Strawderman  
Christina Stutzman  
Donna Sullivan  
Bridgette Sweeney  
Courtney Talbot

Alexis Taylor  
Stephanie Taylor  
Jennifer Taylor  
Priscilla Thompson  
Alyssa Thompson  
Nicole Thornhill  
Sherry Timmons  
Debbie Toro  
Sabrena Utley  
Marie Vacek  
Jennifer Valencia  
Rachael VanDeusen  
Mary Vanesko  
Mia Vickers  
Adele Viola

**20% Pay  
Raise  
Club**



Alexandra Von Behren  
Amanda Vrbas  
Amber Waffle  
Debbie Wall  
Mollie Waugh  
Sheryl Weldon  
Heidi Wenzel  
Kimberly West  
Amy White  
Kimora White

Sarah Whittemore  
Ashley Whittle  
Lyndsey Wilson  
M. Daniela Wolfe  
Teri Wolff  
Jen Wood  
Sonia Woosley  
Susanne Yesse  
Wendy Zook

# 20% Pay Raise Club

Laura Bomer	2,278
Lori Archer	2,266
Stephanie Crawford	2,223
Jacqui McMenammin	2,100
Susan Hausler	2,040
Lorri Kipnis	1,950
AnnMarie DiPasquale	1,920
Angie Hughes	1,898
Kim Maduzia	1,876
Jenny Niemiec	1,766
Lisa Herbert	1,700
Megan Foley Dulock	1,678
Erika Haahr	1,603

Kim Smith	1,587
Sally Edgerly	1,574
Danielle Zopf	1,556
Erin Hamilton	1,553
Alyssa Marland	1,541
Judy Filler	1,538
Ania Fiduccia	1,525
Laura Demetriou	1,514
Shannon Perez	1,510
Janene Barber	1,506
Diana Federico-Hau	1,506
Tami Roy	1,504

**25% Pay  
Raise  
Club**

**30% Pay**

**Raise**

**Club**

Amy Ebberts	3,402
Jane Schoonover	2,786
Jane Eastham	2,640
Genesis Dee	2,620
Tracy Manning	2,612
Remy Tesser	2,573
Melissa Williams	2,565
Jade Roush	2,564

# 35% Pay Raise Club

Jamie Bowers	5,123
Jackeline Vega	4,544
Laurie Probsdorfer	4,052



# Top 10 PCV



<b>Jill Hanson</b>	<b>11,545</b>
<b>Dana Forsyth</b>	<b>7,399</b>
<b>Jes Landau</b>	<b>7,212</b>
<b>Jenna Flynn</b>	<b>6,850</b>
<b>Kaz Aylott</b>	<b>6,667</b>
<b>Andrea Englehart</b>	<b>6,627</b>
<b>Sara Garden</b>	<b>6,616</b>
<b>Darci Carlton</b>	<b>6,261</b>
<b>Heidi Jacobi</b>	<b>5,864</b>
<b>Erin Barrett</b>	<b>5,444</b>

# Leadership Group Volume

Top Director+ Teams



# Top Group Volume



Jes Landau   CorkCru	102,134
Laurie Probsdorfer   DreamCru	88,579
Laura Demetriou   Time for Wine Cru	53,987
Diana Federico-Hau   Grape Expectations	39,916
Remy Tesser   Vine & Co	32,890
Danielle Zopf   The Pinot Gallery	32,825
Jenna Flynn   Hope Heels	24,942
Erin Barrett   Barrett's Bunch	18,514
Ania Fiduccia   Good Karma Cru	10,935