

# GATHER TO KNOW

CELEBRATING ALL THE GROWTH



## WHAT TO EXPECT TODAY

Community Kudos - February  
March Updates  
Action Steps





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*February Recognition*



## *Fast Start* Rock Star

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Mindy Alvord  
Linda Lu  
Vanetta Beharry  
Elizabeth Boykin  
Christina Coptis  
Jena Dennis  
Sarah Dodd  
Brittnye Dunn  
Heather Eason  
Michelle El Khoury  
Vanessa Failla

Janet Fastuca  
Alison Fladwood  
Evelyn Garcia  
Karen Gourlay  
Kristen Greene  
Dezi Gutierrez  
Eileen Hakey  
BreAnne Halloran  
Kylie Hays  
Samantha Horsley  
Ashley Keenan





*Fast Start* Rock Star

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Jennifer Kinney  
Robert Ladwig  
Nikki Lenning  
Lucille Lewis  
Kathryn Luce  
Jillian Mangold  
Lori Maupin  
LaQuana McNeil  
Jennifer Metcalf  
Ashleigh Occhino  
Letty Payne

Shanice Phillips  
Lauren Pineda  
Kelli Reinhardt  
Lori Rice  
Christi Royer  
Alinda Saints  
Shira Shika  
Nicole Smith  
Sonia Soto  
Amber Stuck  
Laura Sudano





*Fast Start* Rock Star

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Gary Tanner  
Krista Taylor  
Cheryl Thim  
Marilyn Vandermark  
Aramiss Webber  
Jean Wehr  
Renee Weir-Fisher

Emma Wertz  
Sarah Whittemore  
Latoria Williams  
Lavonne Wise  
Susie Woods  
Regina Zedaker





*Fast Start* Rock Star – MENTOR

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Taretha Arkansas-Jones  
Kaz Aylott  
Stephanie Crawford  
Cathryne Czarnecki  
Laura Demetriou (2)  
Jena Dennis  
Danielle Diniro  
AnnMarie DiPasquale (2)  
Amy Ebberts (2)  
Andrea Englehart  
Diana Federico-Hau

Judy Filler (3)  
Jenna Flynn (4)  
Jess Gennusa (2)  
Ashley Grausam  
Erika Haahr  
Erin Hamilton  
Rhonda Harvey  
Cherne Haskell  
Leah Hawley  
Kristy Howell  
Angie Hughes





*Fast Start* Rock Star – MENTOR

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Elizabeth Kantz  
Jes Landau (3)  
Meghan Lomangino  
Melissa Lozada  
Danielle McCormick  
LaQuana McNeil  
Crystal Meneses  
Nick Mink  
Stephanie Minor  
Kathy Nelson  
Jenny Niemiec (2)

Letty Payne  
Laurie Probsdorfer  
Jade Roush (2)  
Laura Sudano  
Claire Taylor  
Remy Tesser (2)  
Jackeline Vega  
Amy White  
Ashley Whittle





## *Fast Start* 1,000

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Alison Fladwood  
Kristen Greene  
Dezi Gutierrez  
Ashley Keenan  
Jennifer Kinney  
LaQuana McNeil  
Shanice Phillips  
Lauren Pineda

Kelli Reinhardt  
Lori Rice  
Alinda Saints  
Nicole Smith  
Amber Stuck  
Laura Sudano  
Gary Tanner  
Aramiss Webber





*Fast Start* 1,500

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Linda Lu  
Jena Dennis  
Heather Eason  
Janet Fastuca  
Alison Fladwood  
Kristen Greene  
Dezi Gutierrez  
LaQuana McNeil  
Nicole Smith  
Regina Zedaker





## *Fast Start* 2,000

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Kristen Greene  
LaQuana McNeil  
Nicole Smith  
Susie Woods





## 1st Time Promotion - Lead Cause Entrepreneur

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Jena Dennis  
Leah Hawley  
LaQuana McNeil  
Crystal Meneses  
Nikki Sherbourne  
Laura Sudano





1st Time Promotion - Senior Cause Entrepreneur

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Claire Taylor\*

\*Double Promotion





1st Time Promotion - Executive Cause Entrepreneur

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Cathryne Czarnecki





## Top in PCV

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1. Jenna Flynn - 15,498
2. Jamie Bowers - 10,389
3. Kaz Aylott - 8,006
4. Erin Barrett - 7,045
5. Andrea Englehart - 7,010
6. Dana Forsyth - 6,095
7. Sara Garden - 5,994
8. Heidi Jacobi - 5,407
9. Tracy Manning - 4,885
10. Laurie Probsdorfer - 4,599





## Top in Gifting

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1. Heidi Jacobi - \$2,760
2. Darci Carlton - \$2,336
3. Jonathan Pierotti - \$1,702
4. Traci Cox - \$1,200
5. Tracy Manning - \$1,144
6. Hanna Gomez - \$908
7. Kelli Reinhardt - \$869
8. Kaz Aylott - \$806
9. Wendy Pennington - \$728
10. Leah Stelzenmueller - \$728





## Top in Group Volume

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1. Jes Landau | Corkcru | 114,494
2. Laurie Probsdorfer | DreamCru | 84,637
3. Laura Demetriou | Time for Wine Cru | 72,925
4. Jenna Flynn | Hope Heals | 37,157
5. Remy Tesser | Vine & Co. | 34,595
6. Diana Federico - Hau | Grape Expectations | 33,893
7. Erin Barrett | Barrett's Bunch | 26,774
8. Danielle Zopf | The Pinot Gallery | 26,322
9. Angie Hughes | Cheers for Change | 12,953
10. Jessica Pajak | Glass Half Full | 11,959





QUALIFIED LEADER

*Heart & Hustle* Award

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*Heart & Hustle* Award

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Andrea Englehart



# G R O W I N G   I N   M A R C H

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WELCOME OUR DIRECTOR OF BUSINESS DEVELOPMENT

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Bonnie Bradley-Yunt

# WHO IS EXCITED ABOUT NAPA?!

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► PROMOTION PERIOD  
FEB 1<sup>ST</sup>–APR 30<sup>TH</sup>

# Accommodations & Amenities

## YOUR ACCOMMODATIONS

- 3 Days/2Nights
- Breakfast
- Lunch + Wine Pairings
- Estate 8 room & communal spaces
- Unlimited Wine!

## RESIDENCE AMENITIES



14,000 Sq. Feet



Chef's Kitchen



Dining Terrace



Wine Cellar



Pool & Jacuzzi



Pickle Ball Court



8 Master Suites



11 Luxury Bathrooms



Lookout Tower



Firepit & 7 Fireplaces



Garden & Bocce Ball



Vineyard Access



## Heart of Napa Trip – Prize Levels

### LEVEL 1

500 POINTS

Earn Your “Best Friends”  
Pink Shimmer  
Sparkling Rosé Duo



### LEVEL 2

1,500 POINTS

Earn a 3 day/2 Night Stay for Two  
(with Unlimited Wine)  
at Estate 8 in Napa, CA



### LEVEL 3

2,000 POINTS

Earn an Exclusive  
State-of-the-Art Dinner  
at the ONEHOPE Winery



ONE HOPE

# YOUR ROADMAP TO THE HEART OF NAPA

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## MAKE A PLAN TO EARN

### How to Earn Napa Points

This Info is in  
the Resource  
Center

ACTIVITY	POINTS	CASH
Close a Qualified Event ( <i>Unlimited</i> )	100	-
Achieve Rock Star ( <i>Fast Start CEs Only</i> )	250	-
1st Time Promote to LCE	250	\$50
1st Time Promote to SCE	500	\$100
1st Time Promote to ECE	800	\$200
1st Time Promote to Director	1,000	\$1,000

## MAKE A PLAN TO EARN MENTOR POINTS

### MENTOR POINTS:

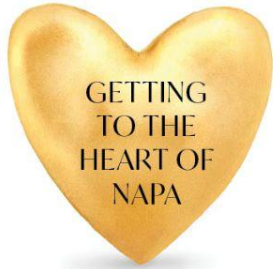
Earn more points when you help your Level 1 CEs reach their goals!  
There's no limit to how much cash you can earn when you mentor.

ACTIVITY	POINTS	CASH
Help L1 CE Achieve Rock Star <i>(Unlimited)</i>	250	-
Help CE* 1st Time Promote to LCE	125	\$25
Help CE* 1st Time Promote to SCE	250	\$50
Help CE* 1st Time Promote to ECE	400	\$100
Help CE* 1st Time Promote to Director	500	\$200

*\*The Upline Leader is the first Upline of equal or higher paid-as rank in a calendar month.*

This Info is in  
the Resource  
Center

# ROADMAP TO EARNING LEVEL 1 NAPA INCENTIVE



Hold 1 Qualified	100 Points
Sponsor 1 CE & Mentor to Rock Star	250 Points
Promote to Lead Cause Entrepreneur*	250 Points

\*LCE= Sell 300 PCV & Have CE sell 300 PCV

**Total:**

**600 Points**

Earns You

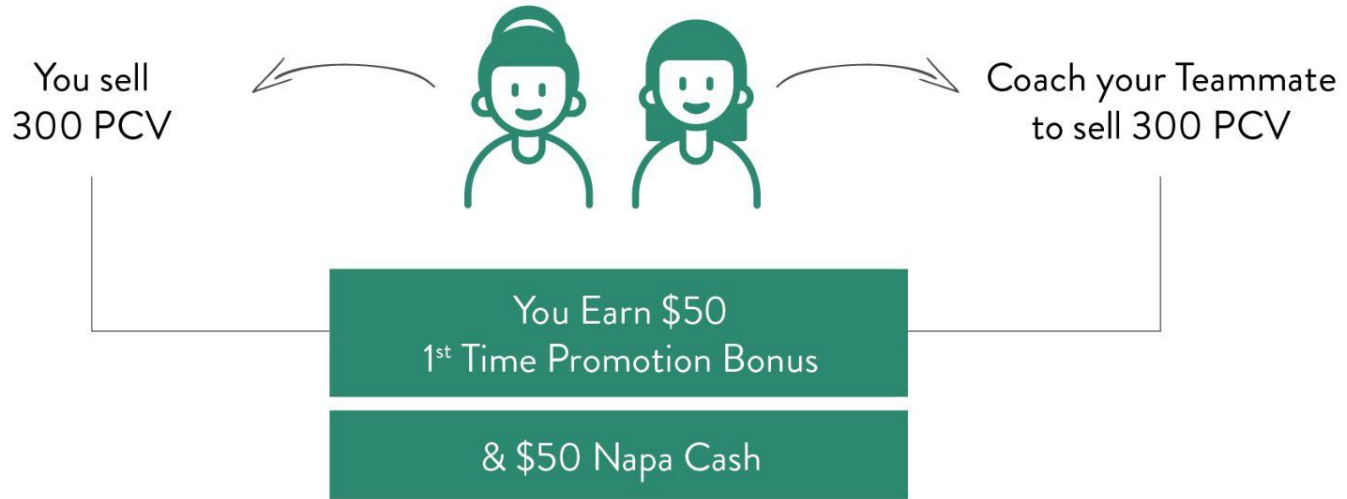
## LEVEL 1

500 POINTS

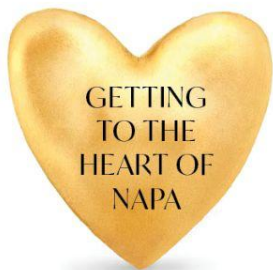
Earn Your “Best Friends”  
Pink Shimmer  
Sparkling Rosé Duo



# Promote to *Lead Cause Entrepreneur*



# ROADMAP TO EARNING LEVEL 2 NAPA INCENTIVE



Promote to LCE .....	250 Points
Promote to SCE .....	500 Points
Mentor points (help 2 to Rock Star) .....	500 Points
(4) Events* (Mar-Apr) .....	400 Points

\*\$500 qualified event w/3 orders

Total:

1,650 Points

Earns You

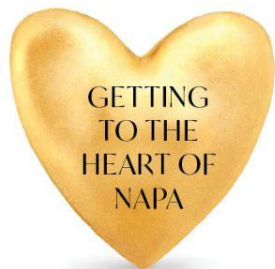
## LEVEL 2

1,500 POINTS

Earn a 2-Night Stay for Two  
(with Unlimited Wine)  
at Estate 8 in Napa, CA



# ROADMAP TO EARNING LEVEL 2/3 NAPA INCENTIVE



Promote to LCE .....	250 Points
Promote to SCE .....	500 Points
Mentor points (help 2 to Rock Star) .....	500 Points
(4) Events* (Mar-Apr) .....	400 Points
<b>(4) Events* (Mar-Apr) .....</b>	<b>400 Points</b>

\*\$500 qualified event w/3 orders

**Total:**

**2,050 Points**

Earns You

Just 4  
More Events  
Earns  
Level 3!

## LEVEL 2

1,500 POINTS

Earn a 2-Night Stay for Two  
(with Unlimited Wine)  
at Estate 8 in Napa, CA



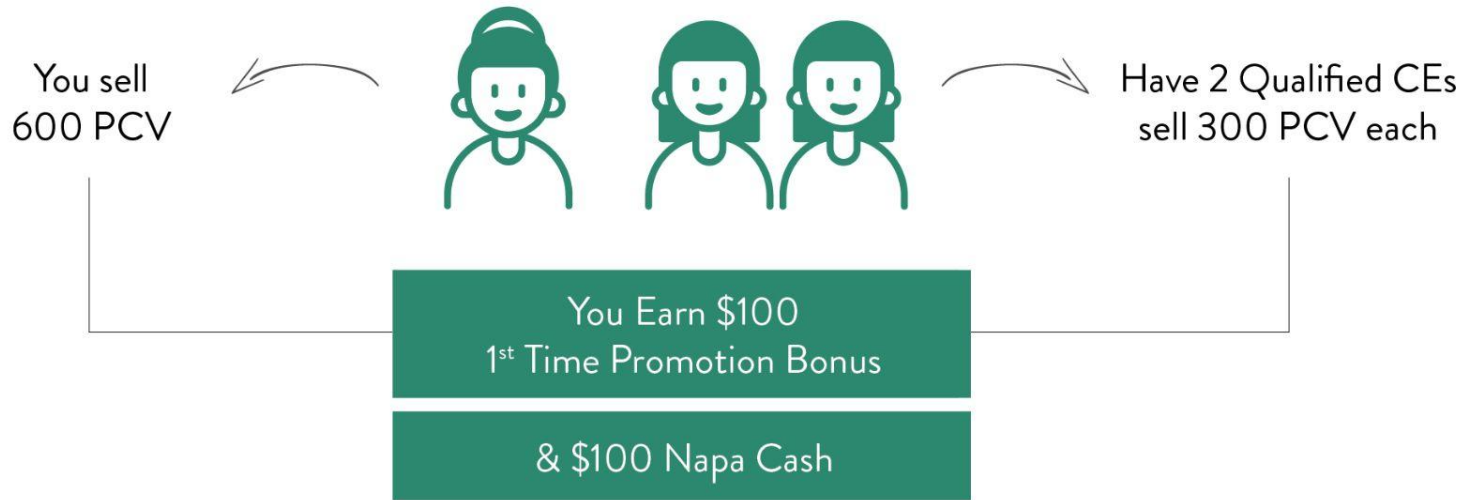
## LEVEL 3

2,000 POINTS

Earn an Exclusive  
State-of-the-Art Dinner  
at the ONEHOPE Winery



# Promote to *Senior Cause Entrepreneur*



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# Congratulations

Level 1 Earners

Amy Ebberts

Angela Dyer

AnnMarie DiPasquale

Cathryne Czarnecki

Claire Taylor

Crystal Meneses

Erika Haahr

Jade Roush

Jamie Bowers

Jena Dennis

Jenna Flynn

Jenny Niemiec

Jes Landau

Jess Gennusa

Judy Filler

Kaz Aylott

LaQuana McNeil

Laura Demetriou

Laura Sudano

Leah Hawley

Letty Payne

Remy Tesser



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*Congratulations* Level 2 Earners

Jenna Flynn



# LET'S SEE WHO IS CLOSE TO EARNING LEVEL 1!

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Stephanie Crawford

Kristen Dixon

Brittnye Dunn

Diana Federico-Hau

Dana Forsyth

Karen Gourlay

Kristen Greene

Dezi Gutierrez

BreAnne Halloran

Erin Hamilton

Angie Hughes

Elizabeth Kantz

Ashley Keenan

Meghan

Lomangino

Lori Maupin

Lauren Pineda

Laurie Probsdorfer

Nicole Smith

Nikki Sherbourne

Jackeline Vega

Aramiss Webber

Jean Wehr

Lavonne Wise

Danielle Zopf

**Supporting Tools  
To Help You  
Get To Napa**





**NEW**

WE ARE LAUNCHING  
OUR BEST JOIN KIT YET

# We've Added Incredible Value Into the Business Builder Kit

## HERE'S WHAT'S INCLUDED

- 01** 6 Award-Winning Wines
- 02** 1 Tasting Kit Credit to snag your first host (\$180 value).
- 03** 3 Partner in Wine Passes  
Each pass = \$50 Off a Join Kit
- 04** All the materials needed to host your first "Friends & Family" tasting.
- 03** Free Wine Club Enrollment!

## PLUS!

You can earn tons of cool swag, limitless new friends and all the support you'll need to succeed.



ONLY  
**\$199**  
(\$534 Value)

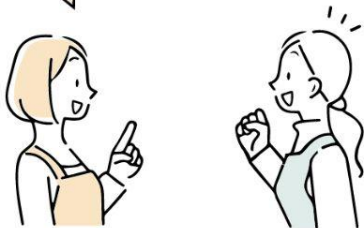
Includes Wine, Cool Swag & More!

## Bonus:

**YOU CAN SAVE A FRIEND  
\$50 ON A JOIN KIT!**

If you're my  
*Partner in Wine*  
I can save  
you \$50 off  
the Join Kit!

Sounds fun,  
count me in!



This Digital Pass is yours to give away  
to a friend when you purchase your  
Join Kit. It's always more fun with 2!

## DIGITAL PASS



## WILL YOU BE MY PARTNER IN WINE?

Use this code to join me and save \$50 on your Join Kit!

CODE#1

SAVE \$50



# **Host Promotion Update**

Use the Host Promotion to hold Qualified Events, earn points for Napa, and find your next Teammate!

FOR QUALIFIED EVENTS OF  
\$500+, HOST RECEIVES

**\$50** in  
Reward Points

&

**\$50** for  
Charity

+

This Fabulous **4-Pack**



# HOST & EARN!

*Free*

4-Pack  
Valued Over  
**\$236**



When you reach \$500+ in wine sales this pack is all yours!



**Hold & Close all Events by 3/31!**

Submit the form to secure the  
Host Reward for your Host



PROMOTIONS

**40% OFF  
SITE-WIDE WINES**

NEED WE SAY MORE?



**We Appreciate YOU!**

Enjoy 40% off any order March 1-10th

Wine Club Member Discounts  
WILL Stack for additional savings!

Your unique code has been emailed to  
you on 3/1

PURCHASE WITH PURCHASE

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# herstory

by ONE HOPE

This Women's History Month, get the trio for  
**50% off** when you buy 6+ bottles!

~~\$100~~ \$50

*Offer valid 3/1 - 3/31/2024*



Announcements

# MEET ONEHOPE EVENTS

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### THE OBJECTIVE

Continue to build organic growth in our Community with In Person “Meet ONEHOPE” Opportunity Events

The Business Development Directors are partnering with CEs around the country where the CE is consistently sponsoring and developing their team

# UPCOMING MEET ONEHOPE EVENTS

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- Tues, March 5 | Meet ONEHOPE - Tri State  
Fri, March 8 | Meet ONEHOPE - Iowa City, IA  
Sat, March 16 | Meet ONEHOPE + Let's Go to Napa -  
Pittsburgh, PA  
Sat, March 30 | Atlanta, GA

## SAVE THE DATE!

- Sat, March 23 | Mastering Your ONEHOPE Business  
& Exclusive Wine Tasting - PHL

## Coming Soon!

Nashville, TN

ONE HOPE  
CRUSH

**SAVE THE DATES!**

**August 5 - 7, 2024**

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5th - Evening Welcome Reception

6th - Full Day Session and Evening Celebrations

7th - Morning Session - Travel Home by noon

More details to follow in May





ACTION  
PLAN

## Let's Get to Napa!

- 1- Use the Host Promo to help you Hold & Close TWO Qualified Events to 200 points for Napa!
- 2- Share our new Join Kit with so much more value to find your next Rock Star to mentor and get 250 points!!
- 3- Use your Partner in Wine Passes to offer this for \$149 if you are in Fast Start!
- 4 - Focus on earning 1st Time Title Promotions for yourself or your teammates!!